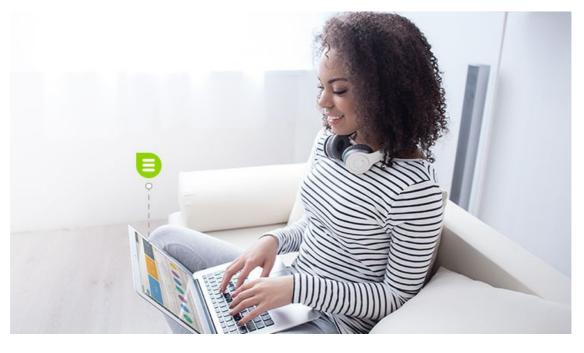


# **Top Everlytic features from 2018**

Issued by Everlytic

If you're anything like Everlytic, you got a lot done last year... and you have even bigger goals for 2019. In preparation for the new year, Everlytic is reflecting on the one that's passed; exploring how their platform has evolved and what it means for you. These are some of their favourite feature releases from 2018.



# WORKFLOWS

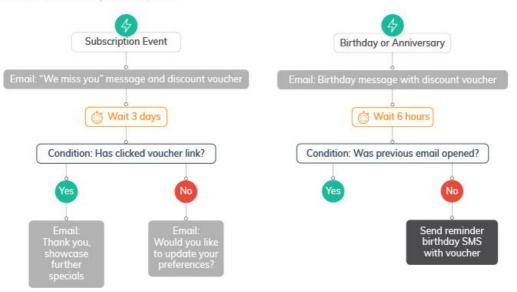
Until 2018, drip campaigns were the best-in-class when it came to marketing automation. This is because they deliver prewritten messages at customisable intervals, triggered by things like subscription events, birthdays, and once-off start dates.

Workflows, on the other hand, offer the benefits of drip campaigns, plus so much more.

Like drip campaigns, workflows allow you to send messages automatically at specific times and with strategic delays. But, when combined with conditional triggers and smart database management, workflows can also send messages based on conditions like the subscriber's stage of the journey, their demographics, and their interaction with your mails; adapting and personalising the journey for different audiences. <u>Read more about Workflows here</u>.

21 Jan 2019

#### Workflow Journey Examples:



Workflows was Everlytic's major release around the middle of 2018. Since then, Everlytic has made many updates and upgrades. These include:

## Workflow conditions

Conditions are like if statements that decide where your subscribers fit into the campaign journey. Once your subscriber's actions or data meet a condition, they diverge into their respective paths in the Workflow to receive messages relevant to them.

At first, workflow conditions were limited to the information available in your database. With the release of Everlytic's Message Activity condition, however, you can now also adapt your workflow based on how subscribers have interacted with the previous mails in the workflow. For now, this includes whether a contact has opened an email or clicked a link within it.

# • Dynamic anniversary triggers

Everlytic's Dynamic Anniversary Trigger enables you to start sending your workflow messages before, on, or after a specific date, anniversary, or birthday – not just on the date itself. A nifty feature when you want to send a dedicated series of emails around someone's birthday.

#### • Smart go-to actions

Once your reader has completed a journey on your workflow, you can send them to another node using a go-to action. This allows you to continue the conversation on a separate, but related topic relevant to their subscription and saves you from having to duplicate content you've already created on another branch.

# Workflow node reports

Everlytic's advanced workflow reporting allows you to view detailed information about a contact's journey through every node in your workflow, enabling you to track things like:

- The date subscribers entered the workflow
- Total number of emails and / or SMSes sent and received in the workflow
- The date subscribers completed the journey (if applicable)

This reporting also shows each contact's email address and mobile number, if they are in the system, and the date and

time each message was sent to them.

# THE BUILDER

Everlytic's drag-and-drop builder is one of Everlytic's core features. It allows you to build and design high-quality, engaging emails and landing pages in just a few minutes – no design or coding experience needed. Here are some of its top updates from 2018.

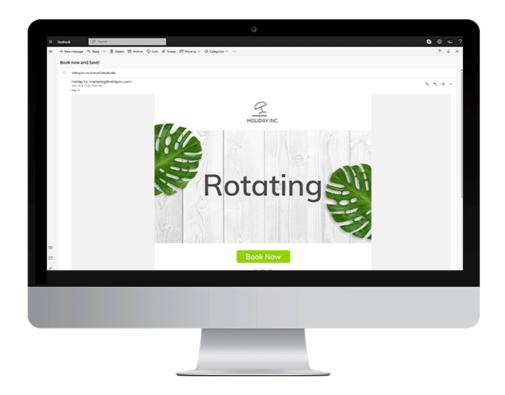
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#### • Dynamic drop zones

Dynamic drop zones make customising your email content simple and intuitive. They enable you to easily drop content into your template and move existing content into other areas.

## Rotating banner images

Everlytic's Rotating Banners feature allows you to insert up to three images that rotate as a simple GIF in your email and link it to a webpage of your choice. The Builder even adapts the images to the size of the section you move it to. Rotating images like this grab readers' attention, boosting engagement and increasing your click-through rate.



Calendar invites

Last year, Everlytic made it possible to add calendar invites to email, SMS, landing pages, and all campaigns. The .ics attachment opens on most email clients, including those on mobile, and automatically adds the event to the recipients' calendar when they accept.

While there were many more Everlytic features released in 2018, these, Everlytic believes, were the most impactful. And there's lots of exciting things planned for the year ahead – so, watch this space.

A version of this article was originally published on the Everlytic blog on 8 January 2019.

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