

Retail Sales Assistant

Remuneration:	R37 - R41 per hour to be discussed
Location:	Cape Town, Edgemoed
Education level:	Matric
Job level:	Junior/Mid
Own transport required:	Yes
Travel requirement:	Often
Type:	Permanent
Reference:	#SalesAssistant#1
Company:	The Cock 'N Bull

Retail sales assistant

Please note this is a full-time position, therefore those seeking part-time employment should not apply

Established in 1987, The Cock 'n Bull is one of the leading tobacco retail stores in Cape Town that sells a wide range of tobacco related products and accessories. Our team of experts are looking for passionate, energetic, and confident sales assistants to drive positive energy and excitement around our brand and products. Our stores are situated both in the Southern and Northern Suburbs of Cape Town. Our Sales Assistants are Ambassadors for our brand and offer an amazing Customer experience. They exceed customer expectations by identifying and providing customers with the best possible solutions and world class service.

Locations: *NB: Please state a minimum of three store flexibilities when applying- Failure to do so could affect your application

V&A Waterfront

Canal Walk

Constantia Village

Cavendish Square

Blue Route

Kenilworth Centre

Responsibilities:

- Ensure a high level of customer satisfaction through world class sales service. Be visible, friendly, and knowledgeable
- Drive and deliver sales targets and earn sales incentives
- Maintain outstanding store conditions, uphold visual merchandising standards to optimise sales
- Ascertain customers' needs and wants and recommend items for sale

- Proactively meet, greet, and assist customers
- Assist and resolve customer queries
- Work on point-of-sale and ensure accurate processing of payments
- Ensure stock is always packed neat and products merchandised
- Remain updated on product information, answer questions and address concerns
- Accurately describe product features and benefits
- Inform customer about product promotions and our private-label brand
- Create an inspiring and positive work environment

Requirements (what do you need to do the job?)

Behavioural requirements:

- Passion for retail
- Positive attitude
- Self-motivated
- Problem-solving capabilities
- Confident, outgoing, and energetic
- Strong sales flair, engage and persuade
- Enjoy dealing with customers
- Strong work ethic and hands-on attitude
- Punctual and reliable
- Excellent communication skills, proficient in English
- Capacity to work a flexible schedule (weekends and evening shifts) according to the needs of the business
- Must be flexible to work in other CnB stores as / when required
- Ability to carry and pack stock or retrieve products for a customer
- Trustworthy
- Well groomed – Neat and take personal pride in appearance

Qualifications and experience:

- Minimum one-year sales or customer service experience essential at least six months with one company
- Shop floor and/or experience in retail (advantages)
- Matric
- Clear Credit and Criminal record
- Knowledge of various POS and stock management systems (advantages)

What we Offer:

- We pay competitive, market-related salaries based on the number of hours worked, between R 7263.00 – R 8061,00 per month
- Sales incentives on sales targets achieved
- 21 days Annual Leave
- An environment that builds retail experiences that are inviting, enjoyable and easy for the customer.

Posted on 19 Mar 16:49, Closing date 18 May

Apply by email

hr@cocknbull.co.za

Or apply with your Biz CV

Create your CV once, and thereafter you can apply to this ad and future job ads easily.

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See also: [Sales Consultant](#), [Sales Representative](#), [Sales Assistant](#), [Sales Agent](#), [Sales Executive](#), [Assistant](#), [Sales Manager](#), [Sales Person](#), [Sales Rep](#), [General Assistant](#)

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